

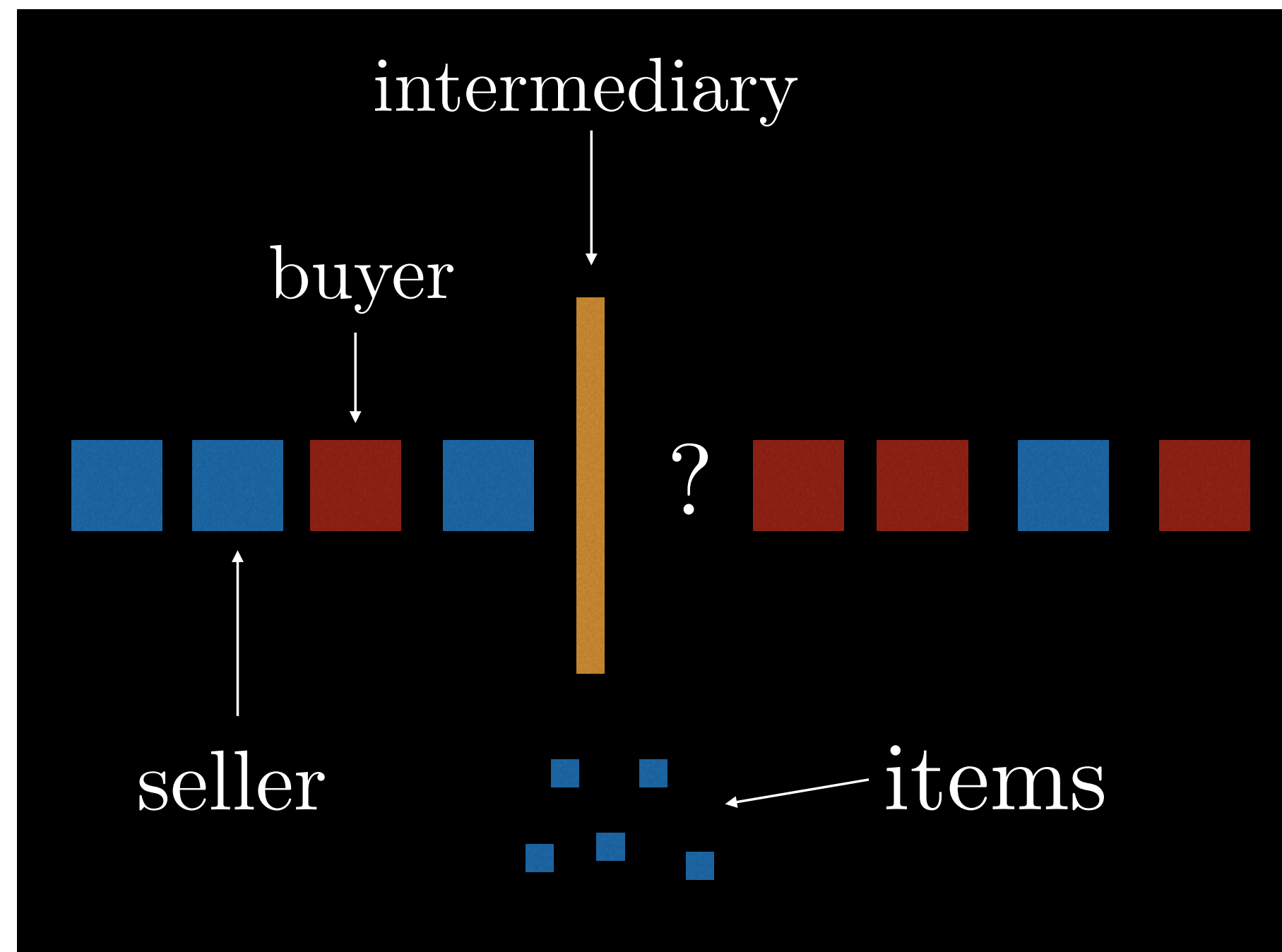
# ONLINE MARKET INTERMEDIATION

 Yiannis Giannakopoulos<sup>1</sup>, Elias Koutsoupias<sup>2</sup> and Philip Lazos<sup>2</sup>
<sup>1</sup>Department of Informatics, Technical University of Munich

<sup>2</sup>Department of Computer Science, University of Oxford

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## The Online Market Intermediation Problem



- A sequence  $\sigma$  of  $n$  agents, buyers and sellers
- Agents are interested in trading one item only and all items are identical.
  - Sellers enter the market with one item to sell and buyers want to buy one item.
  - Agents are strategic with quasilinear preferences. Their values follow distributions  $F_S$  and  $F_B$  for sellers and buyers respectively.

**Intermediary:** The intermediary interacts with the sequence  $\sigma$  in an online way. The number of agents is unknown and they are revealed one at a time. Interaction with agents is performed with **posted prices**. The intermediary starts with no items in stock.

### Objectives

**Welfare** A natural objective is to maximize the social welfare  $\mathcal{W}(\sigma)$ : the sum of utilities of all agents, plus the intermediary. In this case payments cancel out, and the goal becomes transferring items to high value agents.

**Profit** Maximizing the intermediary's profit  $\mathcal{R}(\sigma)$  is trickier: trades are only beneficial if performed at the right price and hoarding too many items can be easily penalized.

**Variants** We study three versions of the problem. The unrestricted, the  $K$ -item and  $\alpha$ -balanced. In the  $K$ -item setting the intermediary is allowed to hold up to  $K$  items at most, while in the  $\alpha$ -balanced the ratio between sellers and buyers is known.

## Competitive Ratio

An algorithm is  $c$ -competitive for profit if for any  $\sigma, F_S$  and  $F_B$  we have:

$$\mathcal{R}_{OPT}(\sigma) \leq c\mathcal{R}(\sigma) + O(\mu_S),$$

where  $OPT$  is the optimal offline algorithm who knows the future, but not the result of random draws.

The additive term  $O(\mu_S)$ , where  $\mu_S$  is the mean value of a seller, is required. Intuitively, it's the starting budget.

The definition for welfare is similar.

## Distributional Assumptions

$F_S$  and  $F_B$  have to follow stronger regularity assumptions than Myerson and Satterthwaite. In particular we need  $\log(F_S(x))$  and  $\log(1 - F_B(x))$  are concave (MHR). Just regularity would yield  $\Omega(n)$  bounds.

The following properties are useful when dealing with such distributions. For  $Y \sim F_B$ :

1.  $\Pr[Y \geq y] \geq \frac{1}{e}$  for any  $y \geq \mu_B$  and  $\Pr[Y \geq y] < \frac{1}{e}$  for any  $y > 2\mu_B$
2.  $\mathbb{E}[Y^{(m)}] \leq H_m \cdot \mu$  and  $\sum_{i=m-k+1}^m \mathbb{E}[Y^{i:m}] \leq k\mu + 2\sqrt{kms}$
3.  $x \leq e\mu F_S(x)$  for any  $x \leq \mu_S$

These allow us to quantify relations between prices, probabilities and expectations.

## Profit

**Theorem 1.** The competitive ratio for profit is:

- $\Theta(\sqrt{n})$  in the unrestricted case.
- $O(\log n)$  in the  $K$ -item case.
- $1 + o(1)$  in the  $\alpha$ -balanced case.

## Welfare

**Theorem 2.** The competitive ratio for welfare is:

- $\Theta(\log n)$  in the unrestricted and  $K$ -item case.
- 4 in the  $\alpha$ -balanced case.

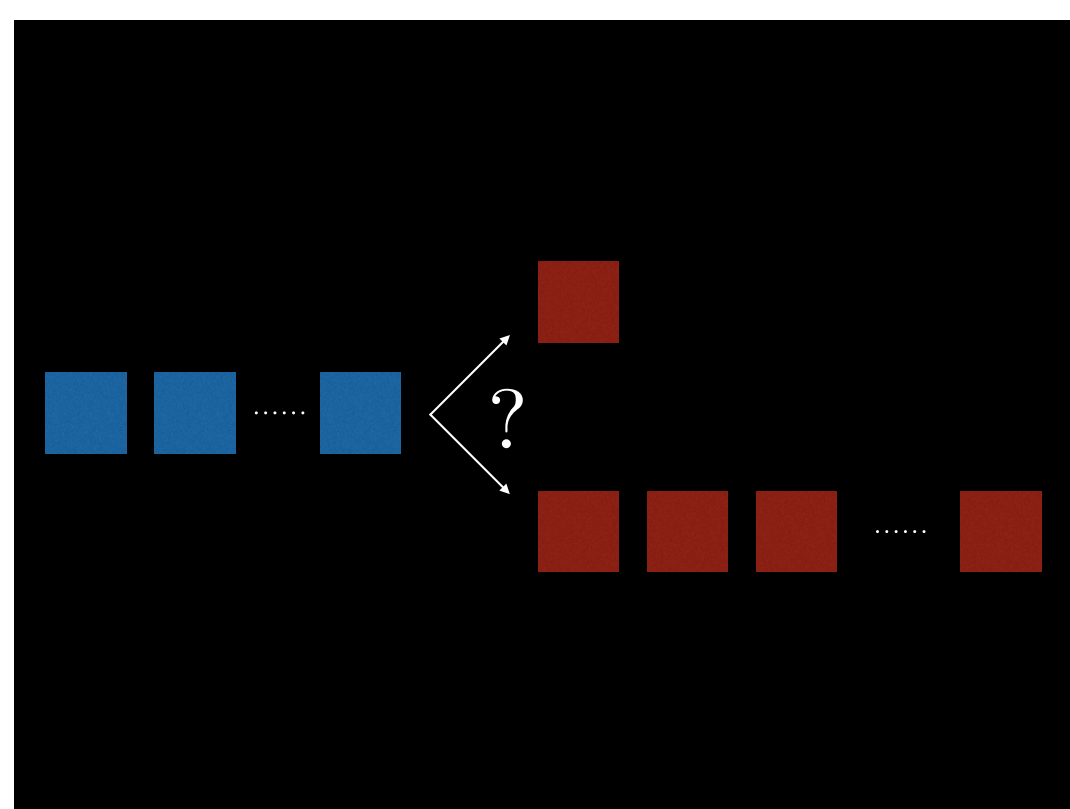
## Algorithm

The posted price algorithm for the unrestricted setting:

- To the  $i$ -th seller post  $q_i = F_S^{-1}\left(\frac{1}{e} \cdot \frac{1}{i^{1/2+\epsilon}}\right)$
- Post to all buyers price  $p = \mu_B$ .

For welfare, the algorithm posts  $\mu_S$  and  $\mu_B$  as prices in all settings.

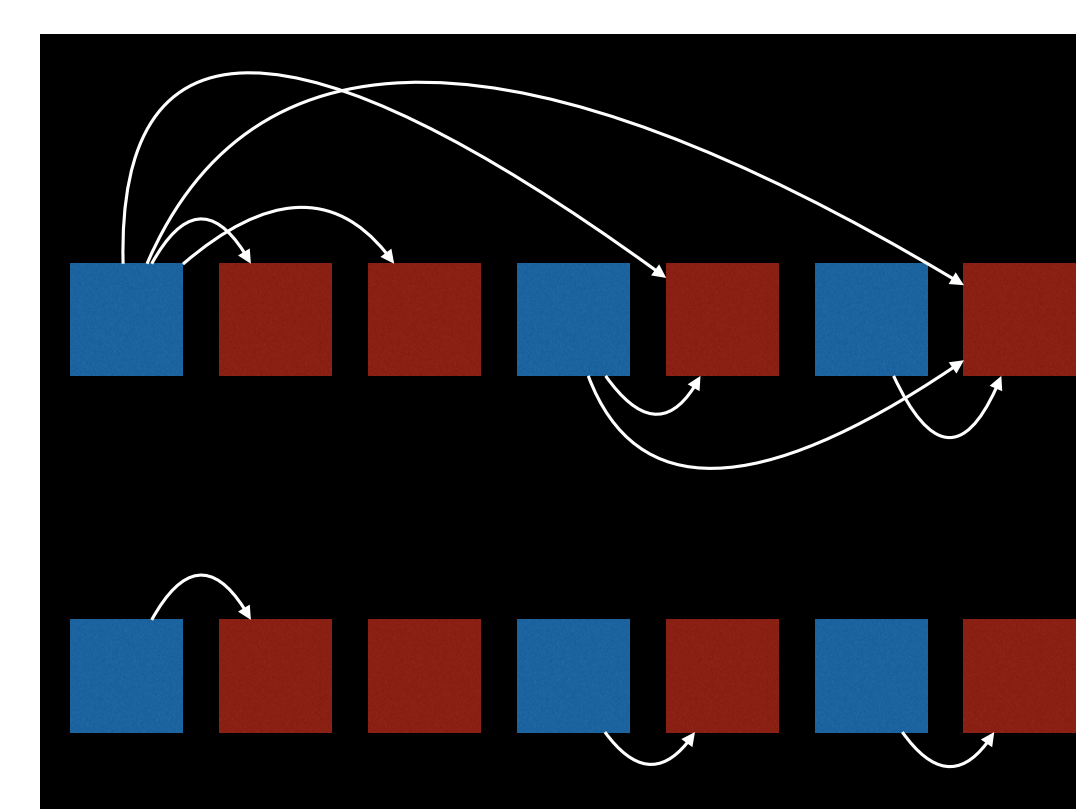
## Lower Bound



The lower bound of  $\Omega(\sqrt{n})$  is achieved by a long sequence of sellers following either one or many buyers. The intermediary can only spend  $O(\mu_S)$ .

As such, the online can store at most  $O(\sqrt{n})$  items from  $n$  consecutive sellers.

## Upper Bound



On top are the (potential) sales attempted by the offline. The online algorithm can always attempt a subset of those sales, by computing a FIFO matching between sellers and buyers.

The bound follows from the number of trades combined with Property 3 of the distribution.

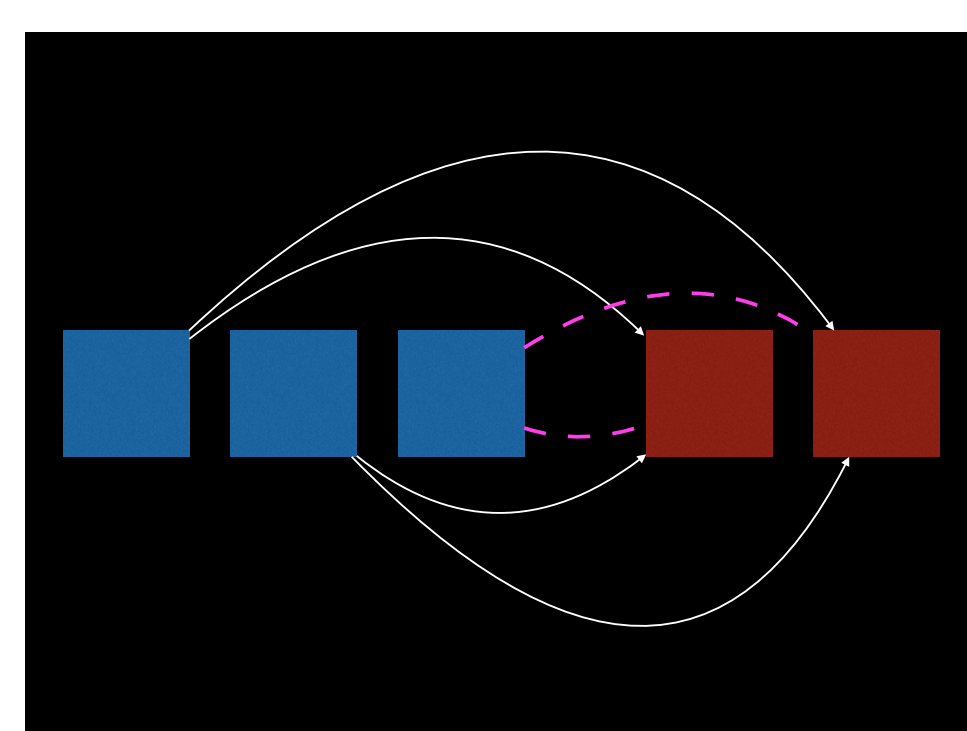
## $K$ -Item

Since the intermediary can only hold at most  $K$  items, the trades generated by long runs of sellers are fewer. The pink edges are infeasible.

The online algorithm:

- Posts price  $q = F_S^{-1}\left(\frac{1}{r} \cdot \frac{1}{2eK}\right)$  to sellers, if stock is not full.
- Posts price  $p = \mu_B$  to all buyers.

Note that the potential losses are still  $O(\mu_S)$ . The online matching produced by this algorithm is the FIFO matching, rejecting sellers if the queue contains more than  $K$  elements.



## $\alpha$ -Balanced

In this case, a ratio  $\alpha$  between sellers and buyers is known. In particular the ratio must drop below  $\alpha$  for any prefix of  $\sigma$  and should be tight at the end.

A fractional relaxation gives rise to the following constraint optimization, where  $m$  is the number of buyers.

$$\begin{aligned} \max \quad & m(p(1 - F_B(p)) - \alpha \cdot qF_S(q)) \\ \text{s.t.} \quad & 1 - F_B(p) = \alpha F_S(q) \\ & p, q \in [0, \infty). \end{aligned}$$

Note that the prices do *not* depend on the length of  $\sigma$ .

These prices can then be used for any  $\alpha$ -balanced sequence, with the expected profit converging to the optimal.